



Jindal Stainless Limited  
Press Release

**Key Performance Highlights for the Quarter & Nine Months Ended 31<sup>st</sup> December 2012**

<b>Highlights for the 3<sup>rd</sup> Quarter (FY 2012-13)</b>	<b>Highlights for the 9 month (FY 2012-13)</b>
<ul style="list-style-type: none"> <li>• Stainless Steel melting production volume up by 19% (y-o-y) to 262,884 tons</li> </ul>	<ul style="list-style-type: none"> <li>• Stainless Steel melting production volume up by 27%(y-o-y) to 742,780 tons</li> </ul>
<ul style="list-style-type: none"> <li>• Stainless Steel sales volume up by 34% (y-o-y) to 228,593 tons</li> </ul>	<ul style="list-style-type: none"> <li>• Stainless Steel sales volume up by 28% (y-o-y) to 649,974 tons</li> </ul>
<ul style="list-style-type: none"> <li>• Gross Sales up by 36%(y-o-y) to Rs.2,784 crore</li> </ul>	<ul style="list-style-type: none"> <li>• Gross Sales up by 28%(y-o-y) to Rs.7,852 crore</li> </ul>
<ul style="list-style-type: none"> <li>• EBITDA down by 40%(y-o-y) to Rs.121 crore</li> </ul>	<ul style="list-style-type: none"> <li>• EBITDA down by 34%(y-o-y) to Rs.469 crore</li> </ul>

**Corresponding Quarter Comparison (Oct'12-Dec'12 v/s Oct'11-Dec'11)**

During the 3<sup>rd</sup> quarter ended 31<sup>st</sup> December 2012 the Company has achieved stainless steel melting production of 262,884 tons, ferro alloys production of 16,771 tons & net power generation of 282 million unit which are around 19%, 46% & 35% up respectively as compared to previous year corresponding figures. Further, the stainless steel sales volume also witnessed an increase of around 34% (y-o-y) to 228,593 tons.

Gross sales for the 3<sup>rd</sup> quarter ended 31<sup>st</sup> December 2012 grew by 36% to Rs.2,784 crore as compared to Rs.2,044 crore in corresponding quarter ended 31<sup>st</sup> December 2011. EBITDA for the quarter is down by 40% in comparison to the corresponding quarter. Interest cost for the quarter is high on account of increase in interest rates under the approved CDR Rework scheme.

Results have been adversely impacted during the quarter ended 31<sup>st</sup> December 2012 on account of:

- i) Stress on margins due to continuing subdued global economic conditions;
- ii) Adverse exchange fluctuation arising on account of depreciation of Indian Rupee;
- iii) Presently Stainless steel production facility at Odisha is under ramp up.

**Nine Months Comparison (Apr'12-Dec'12 v/s Apr'11-Dec'11)**

During the nine month ended 31<sup>st</sup> December 2012 the stainless steel melting production, ferro alloys and net power generation were up by 27%, 31% & 55% respectively as

compared to nine month ended 31<sup>st</sup> December 2011. Gross sales were up by 28% to Rs.7,852 crore in comparison to nine month ended 31<sup>st</sup> December 2011. EBITDA was down by 34% in comparison to nine month ended 31<sup>st</sup> December 2011.

## **Outlook**

We estimate the Global demand for Stainless Steel to grow between 5-6%p.a. Whereas, in India the advantages of Stainless Steel have only just begun to emerge and slowly it is finding its way into applications in sectors such as; Architecture, Building & Construction, Automotive, Railways & Transport, White Goods, Process Industries. Of late sectors like Plumbing and Overhead Water Tanks have also found Stainless Steel to be a cleaner, healthier, maintenance free option with longer life cycle viz-a-viz the other metals / plastics. Therefore, we expect this sector to grow between 8-9%p.a domestically in the coming years.

Ramesh Nair,  
President & Executive Director

## **February 5, 2013**

*This release contains Company`s projections, expectations or predictions and are forward looking statements` within the meaning of applicable laws and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the Company`s operations include economic conditions affecting demand and supply and price conditions in domestic and international market, changes in Government regulations, tax regimes, economic developments and other related and incidental factors. The Company does not undertake to update any forward looking statements that may be made from time to time by or on behalf of the Company.*